

Construction/ Engineering/Real Estate

Manchester's mills put the city on the map as a hub for industrial activity in the 19th century, and they continue to be economic powerhouses through a mix of commercial and residential spaces that have helped the city grow and attract new residents. The company behind the revitalization efforts is Brady Sullivan—a name that graces the city's most prominent buildings.

Brady Sullivan owns more than 4 million square feet of mill, office and industrial space in New England, much of it in NH at the Manchester Millyard. The company has also developed two high-end mill apartment complexes in Manchester, the Lofts at Mill #1 and the Lofts at Mill West, and owns upscale townhouse apartments in Lebanon as well as apartment complexes throughout the state. The largest taxpayer in Manchester, it capped off its portfolio last year with the \$19.7 million purchase of City Hall Plaza, the tallest building north of Boston at 20 stories.

"The common theme you'll see in everything we do is we're into repurposing and thinking outside of the box. The majority of the buildings we buy are vacant and not many people buy a property that is vacant," says Arthur Sullivan, co-principal of Brady Sullivan with Shane Brady. Last year was their biggest year for commercial development. Along with Brady Sullivan Tower, they also purchased the former Anthem building on Goffs Falls Road and the Center at Colony Mill and Colony Mill Marketplace, a mill building and nearby strip mall in Keene. Since acquiring the Keene properties last year, occupancy has doubled from 30 percent to more than 60 percent. "We'd been watching it for a couple of years because it was in bankruptcy," Brady says of the Keene property. "We thought we could breathe some new life into it."

Brady Sullivan is also known for its philanthropic efforts. A few years ago, the company renovated Webster House, a group home for youths in Manchester, in lieu of a Christmas Party, and provided gifts for the residents. In 2014, the company donated time, money or space to nearly two-dozen nonprofits. In recent years, it has donated more than \$1 million in money and space to make it possible for the YMCA of Strafford County to open a new facility in Rochester and several million to the Moore Center in donations and space to move its operations into Mill West in Manchester.

Such efforts are why Sullivan was named the 2013 Greater Manchester Chamber of Commerce Citizen of the Year and received the 2013 NHCI-BOR Community Service Award for bringing community service to the real estate industry. ■

Brady Sullivan Properties

Arthur Sullivan and
Shane Brady, co-principals

CHRISTINE CARRIGAN

